# SEC Form 4

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# FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

#### OMB APPROVAL OMB Number: 3235-0287

Estimated average burden hours per response: 0.5

			2. Issuer Name and Ticker or Trading Symbol <u>FOSTER L B CO</u> [FSTR ]		tionship of Reporting Person(s) to Issuer all applicable) Director 10% Owner			
P				X	Officer (give title below)	Other (specify below)		
(Last) (First) L.B. FOSTER COMPANY 415 HOLIDAY DRIVE		(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 02/16/2004		Sr. V.P. Rail Product Manageme			
			4. If Amendment, Date of Original Filed (Month/Day/Year)	<ol> <li>6. Individual or Joint/Group Filing (Check Applicab Line)</li> </ol>				
(Street)								
PITTSBURGH PA 15220		15220		X	Form filed by One Reporting Person			
	IA				Form filed by More than One Reporting Person			
(City)	(State)	(Zip)						

### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code (Instr.					5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Common Stock	02/16/2004		S		1,060	D	\$8.28	5,675	D	
Common Stock	02/20/2004		М		5,000	A	\$3.56	10,675	D	
Common Stock	02/20/2004		М		18,750	Α	\$3.563	29,425	D	
Common Stock	02/20/2004		М		3,000	A	\$2.75	32,425	D	
Common Stock	02/20/2004		S		26,750	D	\$7.81	5,675	D	
Common Stock								3,371	Ι	401(k) Trust estimate

### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

(0.9.) parts, carres, control, control and community,															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		5. Numl of Derivati Securiti Acquire (A) or Dispose of (D) (I 3, 4 and	es ed ed nstr.	6. Date Exerci Expiration Dat (Month/Day/Ye	e	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Option to Buy	\$5.25							08/13/1998 <sup>(1)</sup>	08/12/2008	Common	18,000		18,000	D	
Option to Buy	\$4.44							03/01/2000 <sup>(2)</sup>	02/28/2010	Common	10,000		10,000	D	
Option to Buy	\$3.65							05/09/2001 <sup>(3)</sup>	05/08/2011	Common	6,000		6,000	D	
Option to Buy	\$3.56	02/20/2004		x		5,000		07/22/1995	07/21/2004	Common	5,000	\$3.56	0	D	
Option to Buy	\$3.563	02/20/2004		x		18,750		08/03/2000 <sup>(4)</sup>	08/02/2010	Common	18,750	\$3.563	6,250	D	
Option to Buy	\$2.75	02/20/2004		x		3,000		02/03/2001 <sup>(5)</sup>	02/02/2011	Common	3,000	\$2.75	1,000	D	

#### Explanation of Responses:

1. 25% became exercisable on 8/13/99 and an additional 25% became exercisable on each of the next three anniversaries.

2. 25% became exercisable on 3/1/01 and an additional 25% becomes exercisable on each of the next three anniversaries

3. 25% became exercisable on 5/9/02 and an additional 25% becomes exercisable on each of the next three anniversaries.

4. 25% of initial 25,000 grant became exercisable on 8/3/01 and an additional 25% becomes exercisable on each of the next three anniversaries

5. 25% o finitial 4,000 grant became exercisable on 2/2/02 and an additional 25% becomes exercisable on each of the next three anniversaries.

#### Remarks:

## Samuel K. Fisher

02/23/2004

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.