

# Your **Vote** Counts!

**L.B. FOSTER COMPANY**

2022 Annual Meeting

Vote by June 1, 2022

11:59 PM ET

## **LB Foster**

L.B. FOSTER COMPANY  
415 HOLIDAY DRIVE, SUITE 100  
PITTSBURGH, PA 15220-2729  
ATTN: INVESTOR RELATIONS



D80084-P66490

## You invested in L.B. FOSTER COMPANY and it's time to vote!

You have the right to vote on proposals being presented at the Annual Meeting. **This is an important notice regarding the availability of proxy material for the shareholder meeting to be held on June 2, 2022.**

### Get informed before you vote

View the Notice and Proxy Statement and 2021 Annual Report online OR you can receive a free paper or email copy of the material(s) by requesting prior to May 19, 2022. If you would like to request a copy of the material(s) for this and/or future shareholder meetings, you may (1) visit [www.ProxyVote.com](http://www.ProxyVote.com), (2) call 1-800-579-1639 or (3) send an email to [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com). If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.



For complete information and to vote, visit **[www.ProxyVote.com](http://www.ProxyVote.com)**

Control #

### Smartphone users

Point your camera here and  
vote without entering a  
control number



### Vote Virtually at the Meeting\*





June 2, 2022  
8:30 AM EDT

Virtually at:  
[www.virtualshareholdermeeting.com/FSTR2022](http://www.virtualshareholdermeeting.com/FSTR2022)

\*Please check the meeting materials for any special requirements for meeting attendance.

## THIS IS NOT A VOTABLE BALLOT

This is an overview of the proposals being presented at the upcoming shareholder meeting. Please follow the instructions on the reverse side to vote these important matters.

Voting Items	Board Recommends
1. Election of Directors <b>Nominees:</b> 01) Raymond T. Betler      04) John E. Kunz      07) William H. Rackoff 02) Dirk Jungé      05) Diane B. Owen      08) Suzanne B. Rowland 03) John F. Kasel      06) Robert S. Purgason      09) Bruce E. Thompson	 <b>For</b>
2. Ratify appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for 2022.	 <b>For</b>
3. Advisory approval of the compensation paid to the Company's named executive officers for 2021.	 <b>For</b>
4. Approval of the Company's 2022 Equity and Incentive Compensation Plan.	 <b>For</b>
<b>NOTE:</b> The proxies are also authorized to vote, in their discretion, upon such other business as may properly come before the meeting or any adjournment thereof.	